



For Immediate Release:
March 19, 2016

Contact:

Helene Baudet
AVP, Marketing Director
Mobile: 443-890-9517
hbaudet@bankatunited.com

Camper & Nicholsons Capital announces partnership with LH-Finance

Financing is complicated at the best of times, but when it comes to the financing of such a large purchase as a yacht then the complex decisions require expert guidance. Camper & Nicholsons Capital draws on a peerless heritage, providing clients access to the funds they need, structured to fit just so.

Relationships go hand-in-hand with finance and Camper & Nicholsons Capital are delighted to announce their partnership with LH-Finance, the Marine Finance division of United Bank (Glastonbury, CT-USA), for the provision of attractive financing products to their North American clients. With an experienced team of specialists from LH-Finance and Camper & Nicholsons Capital, the partnership is set to deliver yacht finance products through innovative and attractive financing products, which have no equivalent on the market. Both revered institutions are experts who have deep knowledge of their fields. Being partnered with such a distinguished financial institution as United Bank means that Camper & Nicholsons Capital are in a commanding position to arrange finance for a host of client situations.

ABOUT CAMPER & NICHOLSONS CAPITAL

Whether for a new build, second-hand purchase, refit or sale, Camper & Nicholsons Capital provides:

- Traditional, secured mortgages
- Asset-backed lease finance
- Debt finance – for example, on a refit
- Export credits – for commercial and/or political risk
- Treasury services
- Foreign exchange needs

Apart from the big transactions and projects, there's an array of smaller financial matters that need tending to in a timely, professional manner. The cross-border and offshore nature of running a yacht mean these can still be complex as well as time consuming Camper & Nicholsons Capital will soon be offering the following services:

- Banking services
- Maltese and Monégasque VAT handling
- Charter VAT handling
- Asset management services

ABOUT LH-FINANCE

LH-Finance, also referred to as L'Hermione Finance, the Marine division of United Bank of Glastonbury, Connecticut (Member FDIC), offers both retail solutions to customers and wholesale financing to dealers and boat manufacturers. With its experienced team dedicated to marine financing based in Baltimore, Maryland, LH-Finance is uniquely positioned to provide exceptional customer service through a combination of strong partnerships with premium multinational brands, industry expertise, innovative products and competitive rates. For more information on LH-Finance, please visit www.LH-Finance.com.