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Dream Yacht Sales

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Dream Yacht Sales kicks off Partnership with LH-Finance at the Miami Boat Shows

Dream Yacht Sales, the official dealer for Dufour Yachts and Bali Catamarans, is pleased to announce that it has entered into a partnership with expert marine financing solutions provider LH-Finance. It begins with the launch of the unique and innovative VIP Program LH-Finance has developed with partner Active Interest Media (AIM) and the National Marine Manufacturer Association (NMMA) at 2017 Yachts Miami Beach and 2017 Progressive® Miami International Boat Show/Strictly Sail on Feb. 16-20.

The new VIP Program gives applicants the opportunity to get pre-qualified* by LH-Finance for marine financing in advance of shopping for a yacht at Yachts Miami Beach and/or the Miami International Boat Show/Strictly Sail, which run simultaneously in February. Pre-qualified customers will receive the LH-Finance VIP Card, which entitles them to two free entry tickets to the shows, complimentary admission to the Yachts Miami Beach and Miami International Boat Show VIP Lounges, as well as preferred treatment when they visit the boat show displays of yacht builders participating in the program.

Getting pre-qualified is the initial step in the boat loan process. All applicants to the LH-Finance VIP Program need to do is fill in a short form on the LH-Finance website (www.lh-finance.com/vip) and the Credit Department will contact them for a quick review of their financials.

Dream Yacht Sales CEO, Loïc Bonnet said, “We are delighted by this new Partnership which opens up new business opportunities for us in North America, giving our customers even more reason to choose from our very large range of luxury yachts.”

Hervé Bonnet, president and CEO of LH-Finance, added, “Dream Yacht Sales represents some of the world’s greatest shipyards. As a strategic partner, it is only natural that we play a key role in fueling their growth.”

**Subject to credit approval.*



About LH Finance

LH-Finance, also referred to as L’Hermione Finance, the Marine division of United Bank of Glastonbury, Connecticut (Member FDIC), offers both retail solutions to customers and wholesale financing to dealers and boat manufacturers. With its experienced team dedicated to marine financing based in Baltimore, Maryland, LH-Finance is uniquely positioned to provide exceptional customer service through a combination of strong partnerships with premium multinational brands, industry expertise, innovative products and competitive rates. For more information on LH-Finance, please visit www.LH-Finance.com.

About Dream Yacht Sales

Dream Yacht Sales is an official dealer for Dufour Yachts and Bali Catamarans. Dream Yacht Sales can sell you any model Lagoon, Bali Catamarans, Dufour, Jeanneau, Beneteau, Bavaria and Fountaine Pajot into one of our 6 charter management programs in any of our over 45 destinations globally. For more information on Dream Yacht Sales, please visit <http://www.dreamyachtownership.com/>