

DUFOUR YACHTS / LH-FINANCE ALIGN ON SPECIAL OFFERS

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La Rochelle France based Dufour Yachts, one of the world's largest yacht builders, announced today a new collaboration with LH-Finance, an experienced specialty marine financing team based in Baltimore, Maryland USA. The two companies have formed an alliance to provide special financing terms to retail buyers of Dufour Yachts. The first offer is an exceptionally low interest rate of just 1.99% for the first 5 years of a 20 year loan.

Dufour Yachts CEO, **Salvatore Serio** said, "Buyers of our exceptional sailing yachts now have the opportunity for an exceptional financing offer. We are extremely pleased to form this powerful association with LH-Finance that can save our customers thousands of dollars in interest costs on their new Dufour Yacht."

William H.W. Crawford, IV, Chief Executive Officer of United Bank, the parent company of LH-Finance added, "Just like United Bank and LH-Finance, Dufour Yachts stands for excellence in the marine industry. That is why we are thrilled to be aligned with a worldwide recognized brand such as Dufour Yachts and being a key partner in speeding up their growth in North America."

The 1.99% rate will be available to qualified customers beginning on Feb 15, 2016 through participating Dufour Yachts dealers in the USA. It can be applied on new orders for the Grand Large models 350, 382, 412, 460, 512 and 560 which are confirmed for delivery in the 2016 model year.

A second financing offer is planned for launch in mid-March and will feature an extremely low payment for the first 12 months of the loan. It will allow customers to enjoy their new yacht for a full year at a significantly reduced cost of ownership. Details about this second financing offer will be announced by March 15, 2016.

About Dufour Yachts:

Dufour Yachts is one of the largest sailboat builders worldwide and offers 11 models of cruising yachts from 24 to 56 feet through a global network of more than 80 official dealers. Designed in partnership with Italian naval architect Umberto Felci, each model in the range combines elegant cruising comforts with exceptional sailing performance and unmatched build quality. Independently owned and operated by the management team, Dufour focuses exclusively on producing cruising monohull sailboats and has recently pursued an aggressive pace of product development launching 7 new models within the past 2 years. For more information on Dufour Yachts, please visit www.dufour-yachts.com

About LH-Finance :

LH-Finance, also referred to as L'Hermione Finance, the Marine division of United Bank of Glastonbury, Connecticut (Member FDIC), offers both retail solutions to customers and wholesale financing to dealers and boat manufacturers. With its experienced team dedicated to marine financing based in Baltimore, Maryland, LH-Finance is uniquely positioned to provide exceptional customer service through a combination of strong partnerships with premium multinational brands, industry expertise, innovative products and competitive rates. For more information on LH-Finance, please visit www.LH-FINANCE.com.

Contacts for additional information.

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